

TRADE PARTNER HANDBOOK
WOMAN TRAVEL COLLECTION | 2023

Awake, Co-create, Transform

Evolve



 **NEOTROPIC
EXPEDITIONS**

GALAPAGOS & ECUADOR

Why building travel experiences for All Woman?

As a fellow traveler and woman, I understand the importance of investing in rekindling what drives our purpose. We are living a new era and the way we travel has been transformed. We've had time to reflect on what truly matters and what we want out of our travel experiences. Being born and living in one of the most biodiverse and amazingly natural places on earth allows me to believe in the positive outcome that will naturally arise as you get immersed in adventures through our Andes, Amazon, Coastal, and Galapagos regions.

Let's **Awake** and walk together on a **PATH** that will lead a unique and personal journey of transformation to your **HEART**.

Let's **Co-Create** a space to pay attention to your inner world of thoughts and feelings while connecting with local communities, rituals, traditions, colors, and flavors.

Let's **Transform** connecting with like-minded women travelers and build meaningful relationships that will last long after our trip has ended. Our experiences and journeys are designed to create a safe and supportive environment where you can feel free to be yourself and **Evolve** by embracing your inner explorer and living a more fulfilling life.

Let's Savor Life at the Equator!

Fernanda Villacis
Managing Partner



Fernanda Villacis



Pioneering

The true meaning of
outstanding Experiences

It all started in 1991, and we haven't slowed down since. With our roots in active and adventure trips, we have grown to specialize in fully-customized excursions in Galapagos and Ecuador. We create authentic, transformative, and inspirational travel experiences with a strong passion for service.

Our Woman's Travel Collection are Journeys designed by women for women, through our constant explorations, field research, and interactions with local women lead to entrepreneurship, cultural immersion and bonding with communities.

We know what it takes to offer an authentic experience, and we have done it for over two decades while staying true to ourselves while supporting responsible and sustainable economic development for communities through tourism.



Find your element

At the core of our being, we are all connected to the elements of nature. Each of us has a unique connection to the earth, water, fire, and air, which makes us whom we are. As women, we embody these elements in different ways, each with our own distinct characteristics.

WOMEN OF **EARTH:**

structure and root, with a deep connection to the land.



WOMEN OF **WATER:**

nourish and gestate while being fluid, adaptable, and intuitive.



WOMEN OF **FIRE:**

provide heat and transform, create. Driven by your passions.



WOMEN OF **AIR:**

curious, intellectual, and independent. Always seeking knowledge.



We all have a powerful connection to nature that shapes whom we are. Our experiences are an invitation to **Awake-Co-create-Transform** and **Evolve** by reconnecting with your elemental self.

Our Commitment to Partners

JOURNEYS FOR ALL WOMAN

All ages and life stages, first time explorers, adventure seekers, solo travelers, or small groups of friends.

RESPONSIBLE AND SUSTAINABLE TRAVEL

By traveling with us, you help guarantee the places you visit stay beautiful and pristine for generations to come. We invest around 70% of our guests' spending into our local communities to benefit their sustainable development.

TOP OF THE LINE GEAR AND SAFETY

We manage top of the line adventure equipment and meet and exceed North American safety standards. We provide ongoing training and certifications for all our staff and continuously upgrade and renew our equipment with the best Kayaking and Biking operation on the mainland and Galapagos islands.

DIRECT HOTEL OWNERSHIP AND MANAGEMENT IN GALAPAGOS

Our land-based operation in the islands is enhanced by our direct hotel management of the Boutique Ocean and Beach Front properties on the three major islands: San Cristobal, Santa Cruz and Isabela.

EXPERIENCE AND LASTING RELATIONSHIPS

We value long-lasting relationships with our work colleagues and clients. Our customer care and logistics managers ensure each trip is meticulously prepared long before arrival.

We've worked hard to build an extraordinary team of guides and providers with a strong sense of values. Our guides speak your travel language and each provide at least 10 years of experience, including the best Woman trip leaders for our experiences.





**NEOTROPIC
EXPEDITIONS**

Inspiration is the destination

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